



# DATA SERVICES REQUEST FOR PROPOSAL VENDOR CONFERENCE

February 10, 2014

# Agenda

- WebEx ground rules (Karri Benjamin)
- Q Corp overview (Mylia Christensen; Executive Director)
  - Who we are
  - Q Corp vision for quality and cost reporting
- RFP desired services (Jonathan Puskas; Chief Operating Officer)
- Key RFP milestones (Puskas)
- Q&A process (Puskas)
- Questions

# Q Corp Mission



- To improve the quality and affordability of health care in Oregon by leading community collaborations and producing unbiased information.

# Q Corp Key Strategies

- **Leading Community Collaborations**

Q Corp will expand its unique role as an independent multi-stakeholder organization to lead community-based initiatives focused on improving the quality and affordability of health care in Oregon. This work includes convening stakeholders and experts around quality and cost issues, aligning efforts to address those issues and conceptualizing and instructing programs using unbiased data and analytics.

- **Providing Unbiased Quality and Utilization Information**

Q Corp will continue to build on its strength as an independent organization that brings stakeholders together to produce transparent data and analytics on health care quality and utilization in Oregon that are actionable by our community to improve health care.

- **Enhancing and Expanding Data and Analytics**

Q Corp will become a trusted community resource for unbiased health care information by expanding its capacity to produce data and analytics that address the rapidly changing state and federal environment.

# Q Corp Technology Planning

- Public reporting since 2008
- Largest administrative claims database and provider directory
- Oregon transformation, new customers and projects: need capability for customized, real-time and ad-hoc reporting
- More and more initiatives where these types of reports will be used for a variety of purposes:
  - **Provider network selection and management**
  - **Payment reform**
  - **Pay-for-performance**
  - **Provider contract incentives**
  - **Clinical improvement**
  - **Development of alternative payment methodologies**
  - **Opportunities to reduce costs and improve care**

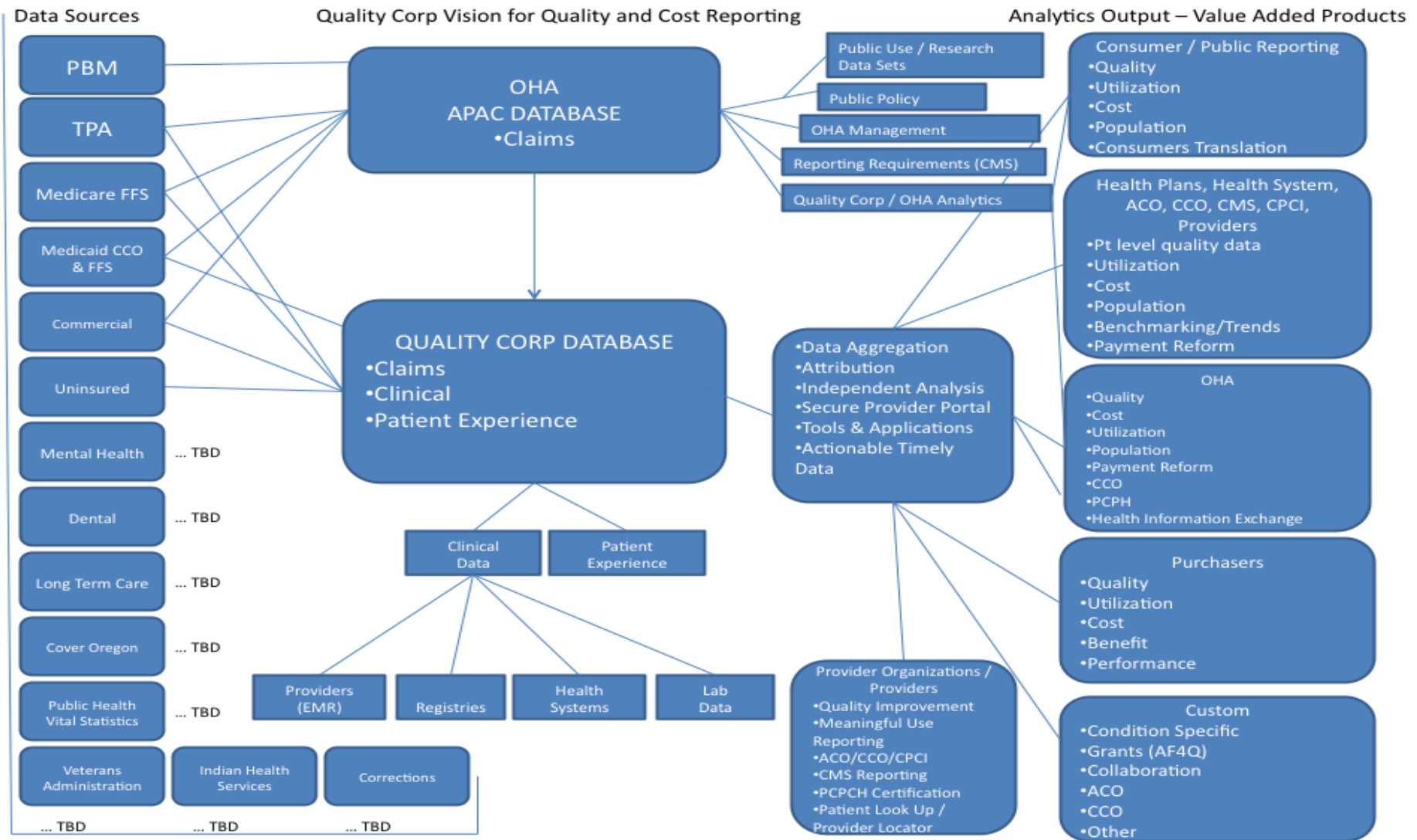
# Q Corp Technology Vendor

- Commitment to the mission and vision of Q Corp that results in products and services that significantly improve the quality and affordability of health care for all Oregonians.
- Fully supports and complements Q Corp's reputation as a leader in Oregon's quality and cost measurement, monitoring, analytics and improvements efforts.
- Actively supports and facilitates the development of new ad hoc reports and products and real-time reporting tools to meet evolving needs as opposed to canned reports based on static data structures.
- Commitment to a flexible partnership for developing innovative new services

# Q Corp Technology Planning

- Flexibility to support the multiple initiatives and customers Q Corp currently supports and plans to support.
- Continuous work to improve the timeliness, accuracy and value of data and metrics as well as the access and availability to Q Corp and stakeholders.
- Provision of timely and ready accessibility to detailed data by Q Corp staff for analysis, data validation, verification and process monitoring.

# Q Corp Vision for Quality and Cost Reporting





# Desired Services

1. Acquire health care claims and other administrative data from multiple health plans, create a data warehouse infrastructure to manage the data and provide access to the data to Q Corp and its customers.
2. Acquire clinical data, including but not limited to, data from provider inpatient and ambulatory electronic health records (EHR), practice management systems, pharmacy, laboratory, vital statistics and immunization records.
  - Integrate and manage clinical data and merge it with claims information in the data warehouse
  - Create and manage provider and patient registries

## Desired Services (continued)

3. Provide a basic standard web-based reporting and analytics platform(s) primarily to support providers in obtaining standardized reports, detailed metrics and other information about their quality of care.
4. Provide access to the combined clinical and claims data warehouse for the purpose of advanced ad-hoc or custom data analytics and measurement by Q Corp statisticians and analysts.
5. Operate one or more web-based portal services for health plans, providers, consumers, policymakers and other stakeholders.

**Proposers may respond to some or all of the five separate service requirements outlined in Sections 1-5 of Part V.**

# Key RFP milestones

Date	Action
February 3, 2014	Issue RFP
February 10, 2014	Vendor conference
February 14, 2014	Initial FAQs/answers to vendor questions posted to Q Corp website
February 17, 2014	Letter of Intent due
March 14, 2014	Vendor responses due
April 1-3, 2014	Presentations from invited vendors
April 22, 2014	Vendor notification of intent to award
Early June 2014	Contract negotiations, Scope of Work, Project Plan complete
Late June 2014	Contract executed

# Question & Answer Process

- Questions regarding the RFP should be submitted in writing to Karri Benjamin in **one** of the below methods (Q Corp will **not** field calls in response to the RFP):
  - **Email:** [karri.benjamin@q-corp.org](mailto:karri.benjamin@q-corp.org)
  - **Fax:** (503) 548-4849 (Attn: Karri Benjamin)
  - **Postal:** Oregon Health Care Quality Corporation, 520 SW Sixth Avenue, Suite 830, Portland, OR 97204-1514
- Q Corp responses to questions:
  - **Frequency:** Each Friday afternoon (PST), Q Corp will post a weekly response to questions received prior to noon the previous day (Thursday).
  - **Location of responses:** Q Corp webpage: <http://www.q-corp.org/news/announcements>
  - **Privacy:** Q Corp will seek to sanitize all questions/responses before posting them.

# Questions?



Questions received during the vendor conference will be posted on Friday, February 14, 2014

Included will be all other questions received via email

<http://q-corp.org/news/DataServicesRFP>